Contract CTR-SYN-01-0002

Northwind sales kickoff (OPP-SYN-01-0008)
Account: Northwind Traders - Contact: Dana Lee
Dates: 2026-11-22 to 2026-11-24

King Room: 2026-11-22 10, 2026-11-23 8 at $134.00 a night
Double Queen: 2026-11-22 4, 2026-11-23 4 at $150.00 a night
2026-11-22 09:00-17:00 General session: 150 theater in Salon A
2026-11-23 18:30-22:30 Awards dinner: 140 banquet rounds in Grand Ballroom

Meeting room rental $2,000.00; food and beverage minimum $12,000.00 plus 22% service charge
Room block cutoff 2026-11-01; attrition allowance 20% of the room nights
Contract value $20,252.00

Deposits:
  Signing deposit: $5,063.00 due 2026-11-12
  Second deposit: $5,063.00 due 2026-11-12
Cancellation:
  Within 90 days of arrival: 25% of the contract value
  Within 60 days of arrival: 50% of the contract value
  Within 30 days of arrival: 100% of the contract value

Rates per room per night before tax. Food and beverage minimum before service charge and tax.